Green Cargo AB

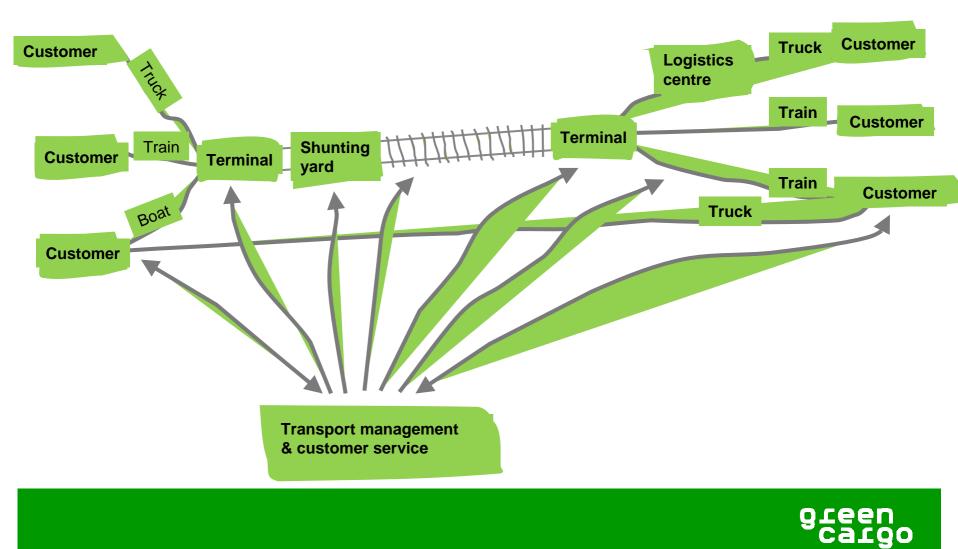
Anders Segerfelt

Director International Relations

September 2009



Rail – Road – Logistics: Green Cargo is a *logistics provider*



Facts and figures





- ✓ 6,4 bill SEK turn-over
- ✓ 3150 group employees
- ✓ 420 engines
- ✓ 6700 wagons
- ✓ 32 bill gross ton km per year
- ✓ 150 trucks (and partnerships with 250 external haulers)
- ✓ 11 logistics centres
- ✓ 230,000 m² warehouse space
- ✓ Scandinavian Intermodal network

Sustainable, smart logistics despite the crisis

VISION:

Green Cargo will be the leading logistics company that builds on and contributes to sustainable national and international development



Sustained domestic rail punctuality in 2008 for the second consecutive year.

25 %

Rail share of freight in Sweden transported more than 100 kilometres.



International transports grow faster than domestic

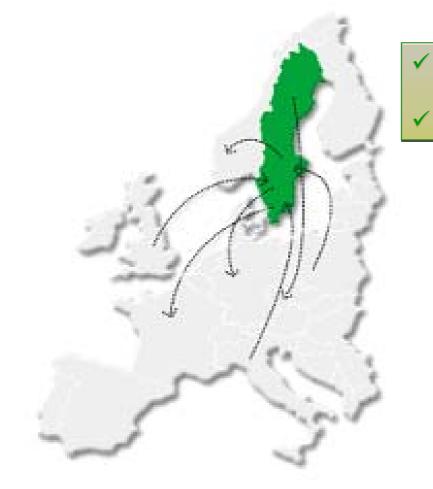
Volume trend in foreign flow Million tonnes

3.7%

Annual average increase of foreign and domestic transports in tonnes, between 1990 and 2004.

Volume trend in domestic flow Million tonnes **1.7%**

The Swedish industry requires cost-effective and reliable railway-access to the European mainland

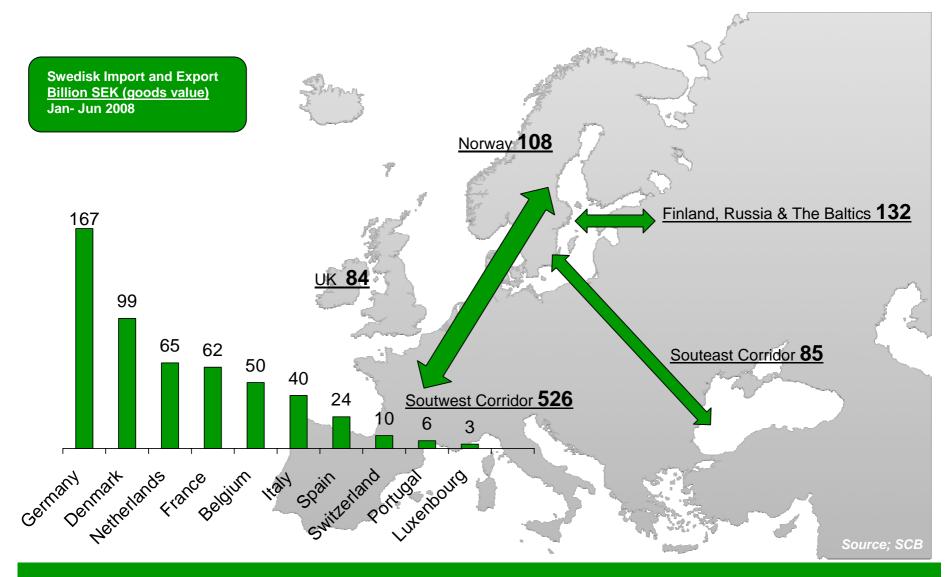


- ✓ Large volumes from few customers N -> S
 - Fragmented volumes S -> N



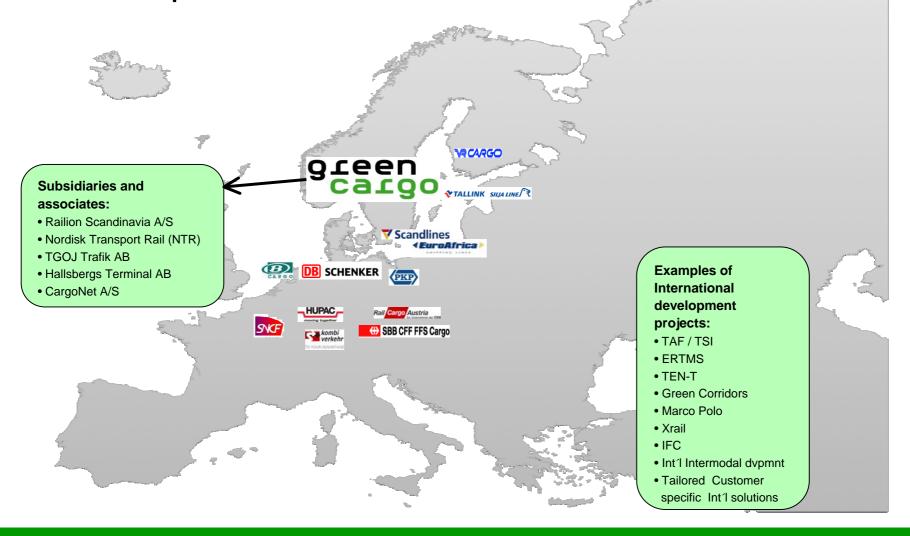
green cargo

The Southwest Corridor is our most important route





International expansion requires partnerships and development



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We build for the future



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